Learning Card

Strategyzer

High demand for fensoralized

41/15/23 ing

Karan Soin

STEP 1: HYPOTHESIS

we believed that People want personalized, natritions pet food for their pets We believed that

STEP 2: OBSERVATION

We observed That 70% of 100k+ income eveners we asked were ready to buy personalized food for their Data Reliability

STEP 3: LEARNINGS AND INSIGHTS

From that we learned that Majority of high income gaving, pet oursens want personalized pet food for their Action Required:

STEP 4: DECISIONS AND ACTIONS

of offering personalized versions of healthy pet food. Therefore, we will